

Freedom Court Reporting, Inc

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1 IN THE UNITED STATES DISTRICT COURT
2 FOR THE EASTERN DISTRICT OF TEXAS
3 MARSHALL DIVISION
4 CASE NO. 2:08-cv-422 TJW

5 _____
6 _____

7 PATTY BEALL, MATTHEW
8 MAXWELL, TALINA MCELHANY AND
9 KELLY HAMPTON, individually
10 and on behalf of all other
11 similarly situated;
12 Plaintiffs,
13 vs.
14 TYLER TECHNOLOGIES, INC., AND
15 EDP ENTERPRISES, INC.,
16 Defendants.

17 _____
18 _____

19 DEPOSITION OF TRAVIS VOID
20
21 At Raleigh, North Carolina
22 July 29, 2010
23 2:25 p.m. - 4:30 p.m.
24 Reported by: Rebecca L. Crunk

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1 five different types of training that you described.

2 And before I do that ask you: How do you know as an
3 implementation consultant, Travis Void, where you are
4 assigned on a particular week or month? How do you
5 know where to go?

6 A. My project manager informs us.

7 Q. And how does she inform you?

8 A. Via phone call or email.

9 Q. Is there a schedule for anything like that that you
10 look at?

11 A. She would generally send us an email and then we
12 would develop or I would develop an agenda based off
13 of a template of another one.

14 Q. Okay. So in this email, what would she typically
15 inform you? Obviously she would inform you of the
16 client.

17 A. The client site, the dates they want me to be there,
18 what they want to know.

19 Q. And when you say what they want to know, you mean the
20 type of training you're to give.

21 A. Exactly.

22 Q. So it could be, for example, setup training, it could
23 be conversion training. (She would indicate in the)
24 email what type of training it would be.

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1 A. Exactly.)

2 Q. Okay.) (And then from that you would develop the
3 agenda from the template?)

4 A. Yes.)

5 Q. Would you need anything other than what she provided
6 to you in the email to develop the agenda from the
7 template?)

8 A. If she provided enough information in the email, I
9 would need to go to the knowledge base to pull up a
10 base agenda and modify it depending on what the
11 client is requesting to be trained on because they
12 may not be requesting everything that's on our base
13 agenda so we have to modify it per client.)

14 Q. Okay.) (But my question goes to what information do
15 you have to modify the base agenda to meet the
16 client's needs and specifically does that information
17 come from the email that your project manager would
18 send you?)

19 A. Yes.) (It comes from the email or the phone call).

20 Q. With the project manager.

21 A. Yes.)

22 Q. At this point in the process, it's not typical for
23 you to have spoken to the client to assist with your
24 preparation of the agenda.

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1 A. Right.

2 Q. And when you use the term agenda, tell me what that
3 means. Is agenda -- because I think of agenda as
4 meaning possibly, you know, the schedule for the
5 trip, or it could mean here are the topics that I'm
6 going to cover, or I suppose it could mean something
7 else. Those are the two examples that I can think
8 about. What's closer to what you meant when you said
9 agenda?

10 A. It goes over what modules we're going to be training
11 in, and under the module, what programs within the
12 module would we go over.

13 Q. Does it talk about the schedule for those different
14 tasks?

15 A. Yes. It'll have, like, Monday, and they'll set a
16 time for the specific task to be completed, and we
17 try to keep it within that time on the agenda.

18 Q. Who sets the time for the task to be completed?

19 A. Project manager.

20 Q. And then you set the agenda to try to accomplish that
21 task within the deadline set by the project manager.

22 A. Yes.

23 Q. Do you submit the agenda for approval to the project
24 manager?

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1 A. Not all the time.) (Sometimes they'll just tell us to
2 go with what we have).

3 Q. Do you submit the agenda to the client for approval?

4 A. Yes.

5 Q. And is that something that's done before you get to
6 the customer location?

7 A. Yes.

8 Q. So you would send it directly via email to the client
9 and say something along the lines of, here's the
10 agenda, here's what we're planning. Does this
11 correspond with your needs?

12 A. Not does it correspond to your needs, but they get
13 the right people to be in the right place at the
14 right time to match the agenda and to see if we need
15 to make any changes according to their schedule.

16 Q. So that goes more to the availability of the people
17 who need to be trained.

18 A. Right.

19 Q. And the client, obviously, is going to have more
20 information about that than you would.

21 A. Exactly.

22 Q. I take it the five different types of support or
23 training that you've listed are all of -- you've
24 performed all of these things in your employment.

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1 their previous system. We just need to know how they
2 conducted business.

3 Q. What's an example of how they conducted business with
4 respect to financial software?

5 A. How they handle an invoice that comes in.

6 Q. And when you say how they handle an invoice, you mean
7 where did it get routed, who needed to approve it,
8 those kinds of things?

9 A. Right. Right.

10 Q. And so that has less to do with software and more to
11 do with processes.

12 A. Yes.

13 Q. And how is it that you get that information from the
14 client? Is that -- I'll leave it at that.

15 A. That's more of the setup, so that's how we determine
16 how the system needs to be set up based off of how
17 they used to do business and how we can kind of keep
18 it similar.

19 Q. Right. Keep it similar within the MUNIS software.

20 A. Yes.

21 Q. So that's something -- that's information you gather
22 from the client during this setup training?

23 A. Yes.

24 Q. Do you know the term systems analysis, system

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1 analysis?

2 A. Yes.

3 Q. My understanding, I'll tell you my understanding of
4 system analysis is, and you can tell me if it's the
5 same as yours or if I need to change it. (It'll be
6 pretty basic.

7 But my understanding of a system analysis is where
8 someone from Tyler is sitting down with the company,
9 the customer, and gathering information from the
10 customer about their processes and how they, for
11 example, handle invoices is the example that you
12 used, and gathering that information from the
13 customer.) That's my understanding of a system
14 analysis.) Is that close?

15 A. It's close.)

16 Q. Okay.

17 A. It's like an as is.

18 Q. Okay.) An as is in the sense that you're learning
19 what the customer's legacy system is.)

20 A. Their processes within the legacy system.

21 Q. Got it. Got it. And my question is: I take it from
22 your testimony that's work that you, as an
23 implementation consultant, performed as part of your
24 job.

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1 to do the conversion training?

2 A. Yes.

3 Q. Would it be typical for you to do the conversion
4 training for the same client that you had done the
5 system setup training?

6 A. Yes.

7 Q. In other words, it would be unusual for you to pick
8 up the implementation process at the conversion
9 training stage.

10 A. Not unusual.

11 Q. Okay. Happens sometimes.

12 A. Yes.

13 Q. Okay. Now, I understand conversion, apart from
14 conversion training, but conversion to mean moving
15 the data from the customer's legacy system onto the
16 MUNIS system.

17 A. Yes.

18 Q. Am I correct that there is a separate department, I
19 mean separate from the implementation department at
20 Tyler, that does the actual conversion?

21 A. Yes.

22 Q. So when you're training the client on conversion
23 training, what is it that you're training them on?

24 A. What fields from the legacy system match up to the

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1 Q. So you have kind of a station where people come to
2 you and ask questions.

3 A. Yes.

4 Q. On an as-needed basis?

5 A. Yes.

6 Q. Are you also walking around the customer's facility
7 to see how people are doing?

8 A. As much as possible.

9 Q. Do you have any documentation responsibilities with
10 respect to the go live support?

11 A. Other than the trip report. The project manager does
12 a lot more documentation when it comes to go lives
13 and all the forms that need to be signed by the
14 client.

15 Q. Okay. With respect to post live support, that, I
16 take it is, is that done remotely?

17 A. No. Well, it depends on how you define that. Post
18 live support for an implementer, we may go back after
19 go live and just kind of sit around and help them go
20 throughout the process. Then there's a transition to
21 support.

22 Q. Okay. Let's talk first about the post live.

23 A. Okay.

24 Q. As I understand it, you're talking about a discreet

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1 period in which you go back to the client's site
2 after the go live process has occurred and you
3 provide assistance.)

4 A. Exactly.

5 Q. And is that answering questions as they come up?

6 A. Answering questions, you may do some more training
7 during that.

8 Q. And who decides whether or not more training is to be
9 done?

10 A. That is discussed between the project manager and the
11 client.)

12 Q. You ever have any input into those decisions in the
13 sense of) --

14 A. Not really, just get told where I need to go.

15 Q. Okay. Okay. Do you have any reporting obligations
16 during the post live process?

17 A. Only with issues that come up, so if we have
18 something we have to report to support.

19 Q. Okay. Then this transition, what'd you call it?

20 A. Transition to support.)

21 Q. How long a period of time is that or does it vary?

22 A. A day. That can be done remotely.)

23 Q. Is it typically done remotely?)

24 A. As far as my experience, a majority has been remotely

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1 over the phone).

2 Q. And is that contractually set up to be one day?

3 A. Yes.

4 Q. And is that basically a day in which the customer can

5 call the implementation consultant with whom it may

6 be more familiar and ask questions that thereafter)

7 would be handled by the support department?

8 A. Yes.

9 Q. I take it that requires you to be at the office to be

10 able to field those types of questions.

11 A. Yes.

12 Q. Are there -- is this transition to support day

13 something that is in the customer contract that

14 they've paid for or do you know?

15 A. I don't know.)

16 Q. Is it scheduled in advance with you? (That is, do you

17 know that you're to be at the office on a particular)

18 day providing your day of transition to support for a

19 particular client?

20 A. Yes.) It has happened like that).

21 Q. And that's because the project manager will tell you,

22 hey, on this date you need to be ready to man the

23 (phone).

24 A. Exactly.

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1 NORTH CAROLINA

2 WAKE COUNTY

3 C E R T I F I C A T E

4 I, Rebecca L. Crunk, Court Reporter and Notary
5 Public, the officer before whom the foregoing proceeding
6 was conducted, do hereby certify that the witness(es)
7 whose testimony appears in the foregoing proceeding were
8 duly sworn by me; that the testimony of said witness(es)
9 were taken by me to the best of my ability and thereafter
10 transcribed under my supervision; and that the foregoing
11 pages, inclusive, constitute a true and accurate
12 transcription of the testimony of the witness(es).

13 I do further certify that I am neither counsel
14 for, related to, nor employed by any of the parties to
15 this action in which this proceeding was conducted, and
16 further, that I am not a relative or employee of any
17 attorney or counsel employed by the parties thereof, nor
18 financially or otherwise interested in the outcome of
19 the action.

20 IN WITNESS WHEREOF, I have hereunto subscribed
21 me this 12th day of August, 2010.

22

Rebecca L. Crunk

23

Notary Public 200833900206